# NINO KOBAKHIDZE

General Director at Insurance Company Global Benefits Georgia

ninakobakhidze7@gmail.com

### Summary

Experienced Shareholder with a demonstrated history of working in the insurance industry. Skilled in Marketing Management, Business Planning, Sales, Commercial Insurance, and Team Building. Strong professional graduated from ESM.

## Experience

**Director General at Global Benefits Georgia** February 2017 - Present (1 month)

Shareholder at Global Benefits georgia February 2017 - Present (1 month)

General Director at Global Benefits Georgia

February 2017 - Present (1 month)

Shareholder at Gras Savoye -Willis Towers Watson georgia 2011 - Present (6 years)

**Deputy Director at Administration of the Government of Georgia** 2014 - February 2017 (3 years)

**General Director at Service Agency of Ministry of Internal Affairs of Georgia** October 2013 - January 2014 (4 months)

**Managing Director at Gras Savoye International** 2011 - 2013 (2 years)

**Head of Sales Department at GPI Holding - Vienna Insurance Group** 2010 - 2011 (1 year)

**Strategic Devolopment Manager at GPI Holding - Vienna Insurance Group** 2007 - 2010 (3 years)

**VIP Account Manager at GPI Holding** 2005 - 2007 (2 years)

Pension and Health Project Manager at GPI Holding - Vienna Insurance Group

2004 - 2005 (1 year)

Sales Manager at GPI Holding - Vienna Insurance Group 2003 - 2004 (1 year)

**Specialist Department of International Relations at Ministry of Justice of Georgia** 2001 - 2002 (1 year)

**Legal Department Intern at Office of Public Defender (Ombudsman) of Georgia** 1998 - 2001 (3 years)

#### Skills & Expertise

Insurance **General Insurance** Reinsurance **Brokers Business Strategy Risk Management Commercial Insurance Business Planning** Management Strategy Sales Underwriting **Health Insurance New Business Development** Liability Claim **Marketing Strategy Professional Liability Team Management Marketing Management Market Research Life Insurance Strategic Planning Employee Benefits Portfolio Management** Casualty Legal Liability **Management Consulting Team Leadership** D **Insurance Brokerage Executive Management** 

### **Team Building**

Russian

Education	
ESM	
Business Administration and Management, General, 2010 - 2011 <b>Fbilisi State University</b> Master of Laws (LLM), Law, 1998 - 2003	
Tbilisi State University	Гbilisi State University
Master of Laws (LLM), Law, 1998 - 2003	
Languages	
English	(Professional working proficiency)
French	(Professional working proficiency)
German	(Professional working proficiency)

(Professional working proficiency)

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Contact NINO on LinkedIn